

Supporting passionate makers and crafting entrepreneurs

Hobbycraft is launching a new subscription service, *Hobbycraft Plus*, to support the nation's rapidly growing community of craft business owners



To support the UK's cohort of passionate professional crafters, Hobbycraft, the UK's biggest multichannel arts and crafts retailer, is launching *Hobbycraft Plus* this October; a unique UK subscription service that provides growing craft businesses or dedicated crafters, a great-value package which delivers cost savings alongside targeted support and advice, to help small businesses flourish.

Costing £80 per year, whilst delivering over £170 of cost-savings* and activities, the *Hobbycraft Plus* subscription includes:

- Annual 15% discount on the Hobbycraft range in-store and online (exclusions apply)**
- Upgrade to FREE next day delivery on orders over £25
- o 3 FREE seminars focused on helping you grow your business
- Access to bulk product and packaging.
- Quarterly seasonal newsletter

Hobbycraft are also giving *Hobbycraft Plus* subscribers the chance to win a £500 Hobbycraft gift card. Subscribers simply need to sign up to *Hobbycraft Plus* before 31st December 2022 to be entered into the prize draw***.

The team at Hobbycraft have a simple mission for *Hobbycraft Plus* which includes:

- Reducing costs for would-be craft professionals, via the always-on 15% discount both in store and online
- Making pro-crafters' lives easier via fast, free product delivery to anywhere in the UK
- Supporting crafters to make their business a success via expert-led marketing focused seminar and webinars

Katherine Paterson, Customer Director at Hobbycraft comments: "We are delighted to be launching Hobbycraft Plus this month – our objective is quite simple, we want to support would-be professional crafters to make their dreams a reality and avid crafters who simply like to make lots. The service works out at under £7 a month and through the incredible workshops, seminars, and discounts, we

look forward to helping our customers make the transition from hobby crafters to professional crafters."



To help shape the new subscription, *Hobbycraft Plus* has been built in collaboration with key third party businesses within the crafting community, to ensure the best service possible for would-be professional crafters. These collaborators include:

- <u>Untld Project</u>, an independent PR and marketing agency specializing in independent creative and crafty brands.
- Folksy run an online marketplace that sells handmade products and <u>Pedddle</u>, a directory of over 180 independent, creative markets.

Untild Project have co-developed and will host independent business seminars for *Hobbycraft Plus* subscribers. Members will receive three sessions of their choice for free as part of their subscription and be able to book on to additional sessions at a cost of £30. The seminar programme includes:

- 1. **Introduction to PR (1.5 hours):** Customers will learn all things PR from the type of coverage they should expect, how to achieve it and demystify how to get their products or services on the pages of magazines.
- 2. How to promote a small business on social media (1.5 hours): This seminar will reintroduce customers to the social media platforms we all know and love, but with the small business owner in mind, so they can ensure they are making minimal effort with maximum results when it comes to promoting their brand.
- 3. **Introduction to marketing a small business (1.5 hours):** In this session, Hobbycraft will delve into the world of marketing and show you how you can share your brand with the world without relying on social media from newsletters and SEO to blog writing, Hobbycraft will share how to maximise reach without getting overwhelmed.
- 4. **Customer service with a smile (1.5 hours):** From focusing on the positives, to setting up a fool proof customer escalations process, this workshop will teach you everything they need to know about how to wear your customer service hat with a smile.
- 5. **TikTok for small business (1.5 hours):** During this session we'll do a deep-dive into the fastest growing social media platform, and show you why more businesses are starting to explore. We'll show you how TikTok shop works and how you can even get paid for posting videos.

Folksy and **Pedddle** are teaming up with Hobbycraft to host free business focused webinars for *Hobbycraft Plus* subscribers:

• How to sell on a marketplace with Folksy (1 hour): A run through on what selling on a marketplace entails and what it can offer an independent seller. It will showcase the fees involved and what this includes, as well what you can do to support your selling page.

• How to streamline how and where you sell in person markets with Pedddle (1 hour): A run through of the benefits of listing on Pedddle – the simple way to get booked onto popular inperson markets. Linking to over 180 market organisers, this provides a simple and easy way to ensure you are booked in and ready to trade.

-ENDS-

Credit the photographer: Emily Jane Morgan @morganemilyjane

- * Worth over £170 assuming £45 discount on £300 annual spend, 3 seminars at £30 each, 6 Next Day delivery charges.
- ** Excludes digital craft machines, printers, sewing machines, Made to Measure Patterns, workshops, subscriptions and gift cards. Please visit www.hobbycraft.co.uk/plus-terms
- *** Full giveaway terms and conditions can be found here www.hobbycraft.co.uk/plus-terms

About Hobbycraft

Hobbycraft is the UK's largest arts and crafts retailer, selling more than 25,000 arts and crafts products for hundreds of creative activities, from art, knit and stitch, papercraft, wedding, party, baking and much more. For more information visit www.hobbycraft.co.uk

Learn to craft with Hobbycraft, from painting to crochet and everything in between Hobbycraft's extensive in-store and online work programme offers something for all crafts and abilities. Visit Hobbycraft on ClassBento for more. Hobbycraft is the home of the number one craft blog in the UK, with over 2,000 easy-to-follow tutorials ready to inspire your next project! Visit www.hobbycraft.co.uk/ideas to discover more.

May 2022 saw Best Companies, an organisation dedicated to making the world a better workplace, reveal Hobbycraft as the No.1 Best Big Company to work for in the UK.

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